



NDIA Survey Results:

Q1: What size is your company?

Small (1-50) – 52%

Large (501+) – 24%

Midsized (51-500) – 23%

Q2: What region(s) is your company located in?

Southeast – 39%

All-of-the-above – 17%

Northeast – 13%

Mid-Atlantic – 9%

Most small businesses are from the Southeast, 50%. The second most small businesses come from the Northeast at 13%. This is similar for Midsized companies. Not surprisingly, most of the large companies said that they worked in every region.

Q3: What sector do you work in?

Majority are focused defense / national security enterprises 69%. Second most was other at 10%. This includes members in marketing / advertising, health care, risk management, local law enforcement, and waste to value energy services. Conclusion, most work almost exclusively in the defense industrial base and a few work across diverse sectors of our economy.

Q4: How are you adjusting operations at your facilities due to the outbreak of COVID-19?

31% are closing facilities / teleworking. 18% are closing facilities / teleworking and adjusting schedules / split days. The third most are all-of-the-above (closing facilities / teleworking, adjusted schedules / split days, normal working hours with PPE).

By company size, most small businesses are closing facilities / teleworking at 32%. Small businesses are also closing facilities / teleworking and adjusted schedules / split days at 19%. More midsized companies are closing / teleworking at 40%, while also adjusting schedules / split days and normal working hours with PPE at 18%. Fewer midsized companies are adjusting schedules as compared to smalls. More midsized companies are working normally with PPE compared to smalls. For large companies, we see an all-of-the-above approach at 34% with 13% closing facilities / teleworking.

Q5: What worker protections are in place to prevent transmission of COVID-19?

Majority said all-of-the-above (providing PPE equipment, adjusting workstations for social distancing, and adjusting schedules for fewer workers during each shift) at 36%. Second highest was none-of-the-above at 36%. Followed by 14% of the group answering both adjusting workstations for social distancing and adjusting schedules for fewer workers during each shift thereby not providing any PPE equipment.

Most of the smalls were all-of-the-above at 20%, some were teleworking, and others were both adjusting workstations for social distancing and adjusting schedules for fewer workers during each shift. Midsize companies mostly said all-of-the-above at 40% or none of the above at 20%. Most of the large companies did all-of-the-above at 68%.

Q6: Are CDC and OSHA guidelines being followed?

96% said yes. The only ones who answered “no” were from small companies. This may be due to those organizations already teleworking / working from home to begin with.

Q7: How is PPE being sourced to workers?

46% said PPE is not being provided due to telework. 39% have provided PPE on-site.

55% of small companies are not providing PPE while 30% are providing it on-site. For midsize companies, half are providing on-site PPE while the other half are not providing it due to teleworking. For large companies, 58% were providing on-site PPE. From the data, it seems that PPE is on-site for those that are not teleworking.

Q8: Is PPE being sourced to all workers?

42% said PPE is not being sourced to workers at this time. This means that workers are either teleworking and do not need PPE, or it means that workers are bringing in their own PPE. 28% said yes.

More PPE was being sourced on-site for smalls compared to midsize companies.

Q9: Is existing PPE adequate to limit infection amongst your workforce?

Most said yes at 64%. More smalls said no than midsize / large companies.

Q10: Do you need assistance procuring proper PPE to keep your workforce safe?

77% said no. Most who said yes were small businesses.

Q11: Are workers being notified of confirmed infections? If so, how (phone, email, and/or email?)

Most said all-of-the-above at 27% (phone, mail, email). There was a tie for second with just by email and “other”. Most with other are already teleworking or have not had any infections to date. Most midsize companies are just emailing at 38%. Second is all-of-the-above at 30%. This is similar to large companies.

Q12: Are workers who test positive being put on sick leave while quarantined?

86% said yes. The most who said no were small companies at 19%. This could be skewed if the person is self-employed.

Q13: Are workers who test positive being forced to take paid time off?

The data on this question was inconclusive due some confusion over the difference between paid time off and sick leave.

Q14: Are you getting consistent Section 3610 of the CARES Act guidance across all your contracts regardless of Federal Agency?

Most said yes at 50%. Many, however, made further comments including not understanding Section 3610, some are still analyzing it, and others say it doesn't relate to them. Majority of no's came from small businesses.

Q15: Should the DOD pull forward a year to allow companies to increase work production and employ more workers?

55%t said yes. Comments included concerns that accelerating things could be burden. This includes trying to hire new staff and/or not having the time to execute new work. The majority of small and midsize businesses said yes. Majority of large companies said no.

Q16: If Congress extends the "forgiveness period" of PPP loans from Jan 31, 2020 to the 8 weeks beyond loan receipt, how would this specifically impact your company?

Smalls were mostly 50/50 with folks saying unsure to yes. Most midsize/large companies said no impact.

Q17: Should there be a different loan structure for the program / future funding?

52% said no. For small companies, 51% said yes. For midsize companies, 57% said no. 69% of large companies said no as well.



Q18: Did you apply for the SBA CARES Act Paycheck Protection Program PPP?

59% of smalls said yes. 57% of midsize companies said yes.

Q19: Did you apply for the Economic Injury Disaster Loan (EIDL)?

96% of all companies said no. 78% of small businesses said no.

Q20: Did you receive the loan?

46% said no. 23% said yes from PPP and 22% said no from PPP. 31% of smalls said no from PPP and 29% said no for PPP and EIDL. 27% of smalls said yes from PPP. For mid-size companies, 40% said yes for PPP and 44% said no for PPP and EIDL.

For smalls who applied for PPP, only 32% applied for EIDL. For midsize companies, only 8% applied for EIDL. For smalls who applied for EIDL, 23% did not apply for PPP. For smalls who applied for PPP, 41% received PPP and 41% did not receive PPP. 9% received both PPP and EIDL. For midsize companies who applied for PPP, 83% received PPP. For small and midsize companies that applied for PPP, 28/43 received PPP, EIDL, or PPP and EIDL. For small and midsize companies who applied for EIDL and may or may not have applied for PPP received PPP or EIDL or both at 8/14.

Q21: Did you want to apply for PPP or EIDL and could not?

Majority, 80%, said no.

Conclusion: From the data, most small businesses are closing facilities and/or working from home, midsize companies are working more using PPE, and the large companies are utilizing an all-of-the-above approach. Majority of all companies are providing PPE equipment, adjusting workstations for social distancing, and are adjusting schedules for fewer workers during each shift. Most companies were following CDC / OSHA guidelines and the ones who voted no most likely work from home to begin with. Interestingly in the next question, most companies said PPE is not being sourced, which could mean folks are teleworking. Moreover, there is more of a likelihood that PPE is sourced on-site compared to reimbursements. Regards to labor, most workers who test positive are forced to take paid time off or are put on sick leave. With PPP and EIDL, we saw more small and midsize companies apply for PPP. This may be due to the possibility of receiving forgiveness compared with EIDL. Numbers for receiving PPP and EIDL were above 50% but many did not. Some had issues with banks (one had a relationship with a bank but weren't SBA approved), others weren't quick enough to apply as money ran out, and others need more PPP. While a majority said that no changes should be made with the structure or funding mechanisms, many businesses are still having trouble receiving loans. Moreover, some want proper direction on where to purchase PPE. As Congress decides the next steps, actions on providing additional PPE, PPP, and consistent messaging on actions taken place should a worker test positive for COVID-19 are vital for the weeks to come.